



*Together we go Further*

**VEINNE DE NET PROFILE**



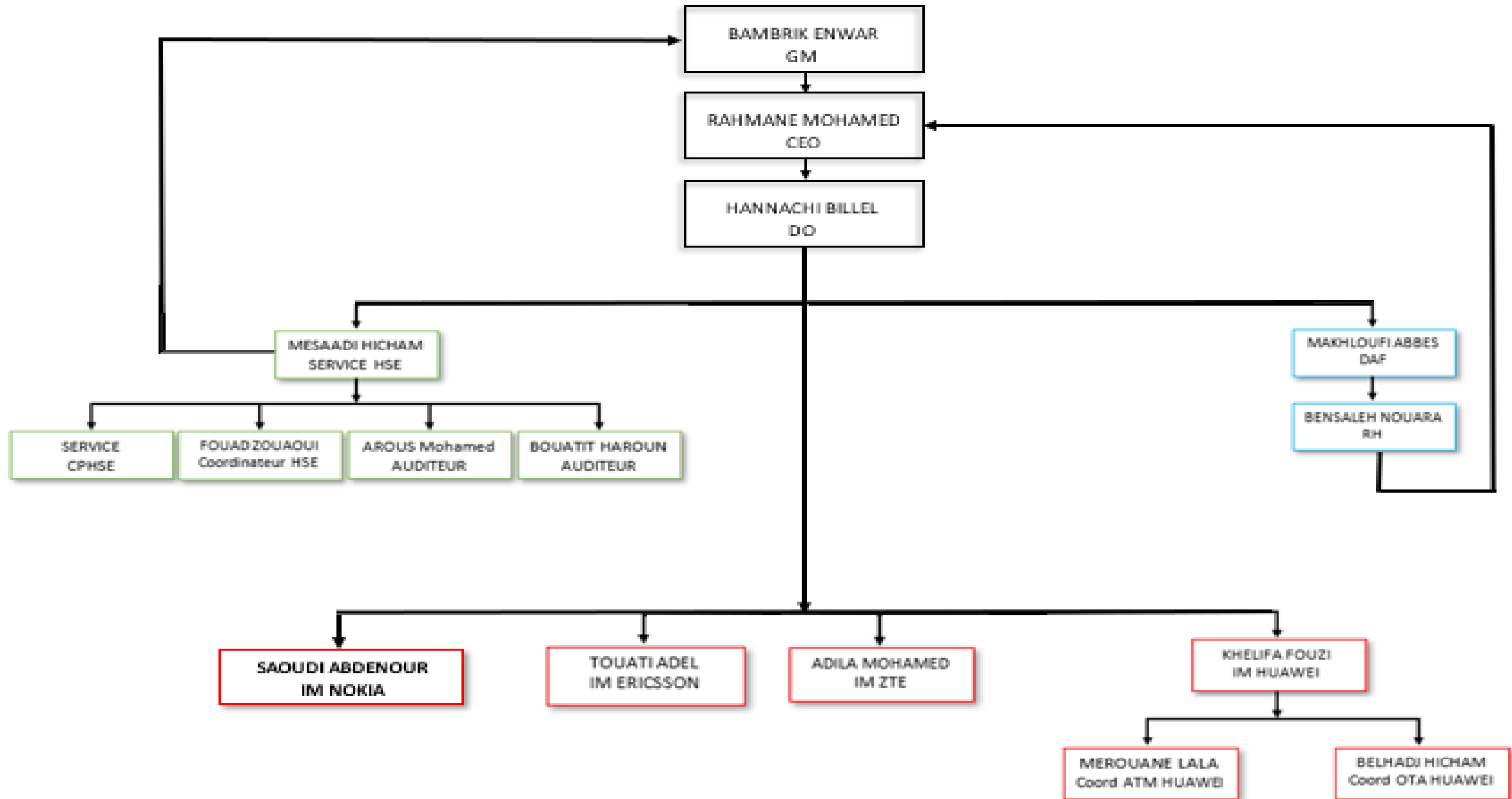
# Introduction



It is a pleasure to introduce you  
VEINNE DE NET company

- VEINNE DE NET was founded on 2016
- Specialized on all activity related to Telecom
- We have a privilege to work closely with all vendor and Operators
- Over the past years, we succeeded in Telecom services
- With Quality we reach our goal and our forecast.
- Our main goal is to grow our business and looking forward a good opportunity with in other country

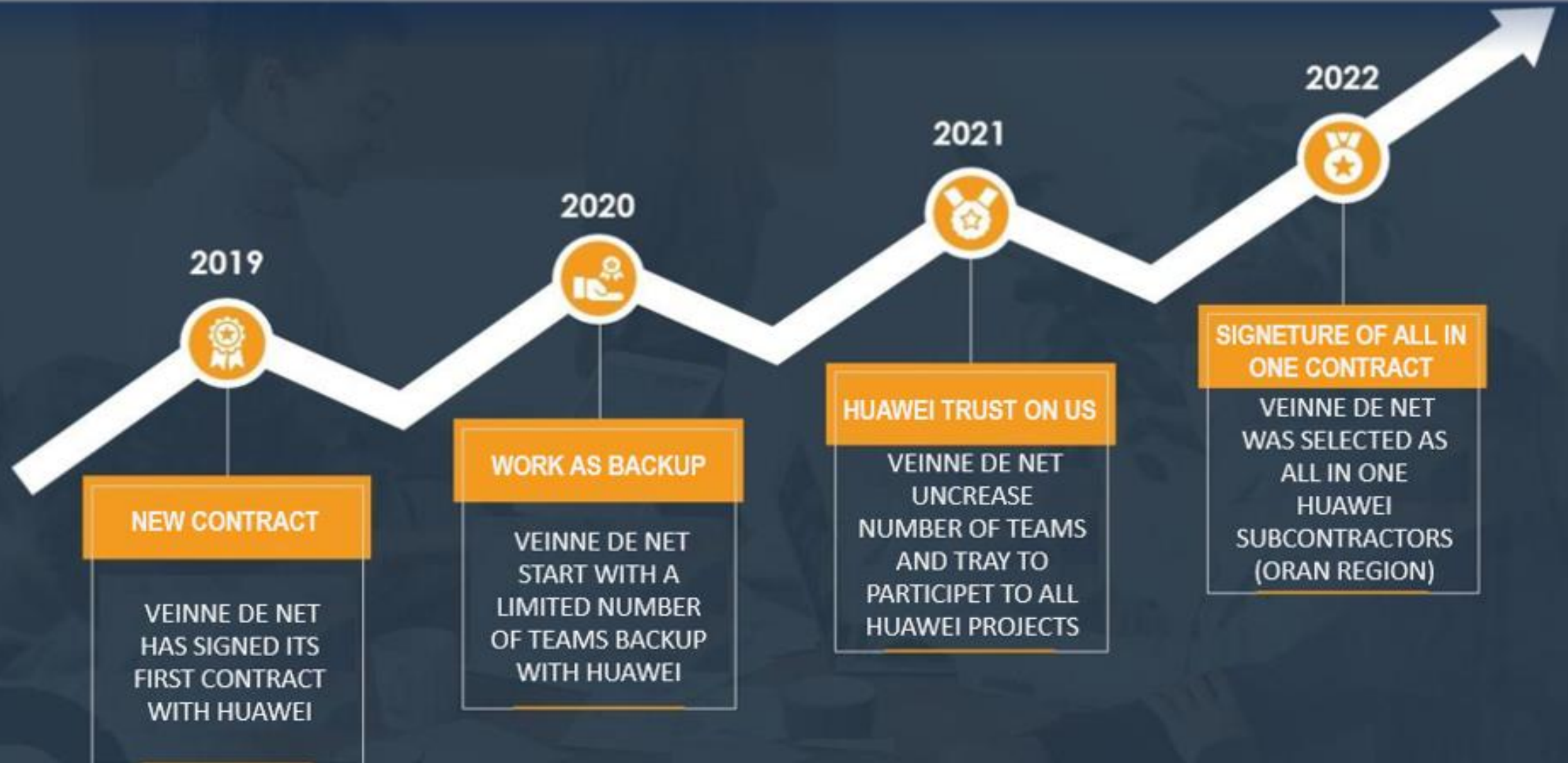
# ORGANIGRAMME DE VIENNE DE NET



The image features a central dark green oval with the text "HUAWEI PART" in white, uppercase, sans-serif font. The oval is surrounded by numerous green leaves of various sizes and shades, scattered across the white background. The leaves are most concentrated in the corners and along the edges, creating a natural, organic border around the central text.

HUAWEI PART

# COMPANY MILESTONES AND ACHIEVEMENT



# STRATEGY TO BE IN ALL IN ONE HUAWEI SUBCONTRACTOR



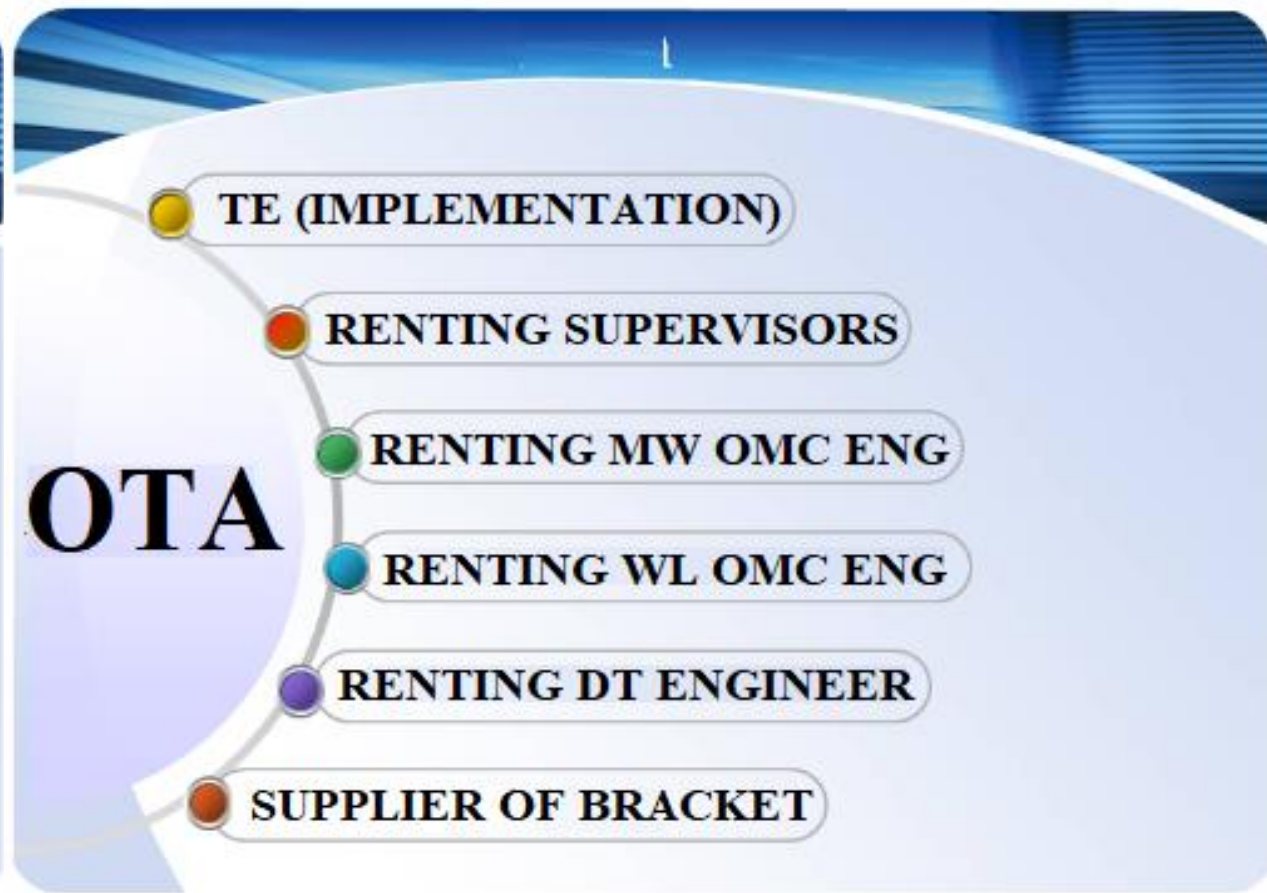
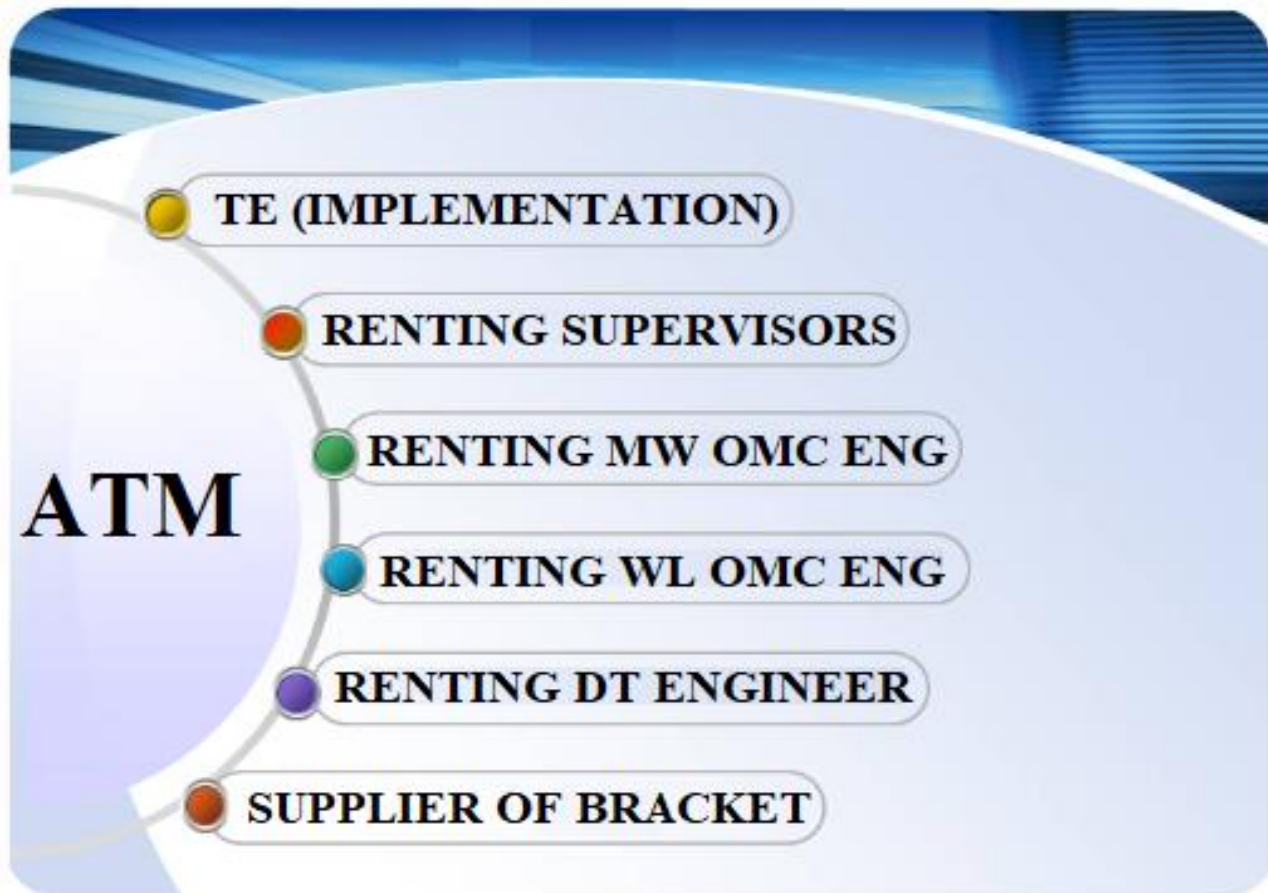
# HUAWEI SUPPORTS AND SUBCONTRACTOR BENEFITS



Huawei's first concern is to ensure high quality in any action with good health and safety



# DIFFERENTE ACTIVITIES WITH HUAWEI





# DIFFERENTE ACTIVITIES WITH HUAWEI



**AT**

- **TE( LTE implementation)**
- **SMAL CIVIL WORK**
- **RENTING TE ENGINNER**
- **RENTING SSR & ATP TL**
- **SUPPLY CW MATERIAL**
- **RENTING DWDM ENGINEER**

**ATM  
POWER**

- **TE (IMPLEMENTATION)**
- **CIVIL WORK**
- **RENTING SUPERVISORS**
- **INSTALLATION OF AC**
- **GENERATOR INSTALLATION**
- **RENTING SSR &ATP TL**

Global teams provided to Huawei for TE, power project is 20 Teams, we have 6 OMC engineers and 6 supervisors for sites and 2 enginneers for integration of DWDM and Routers.

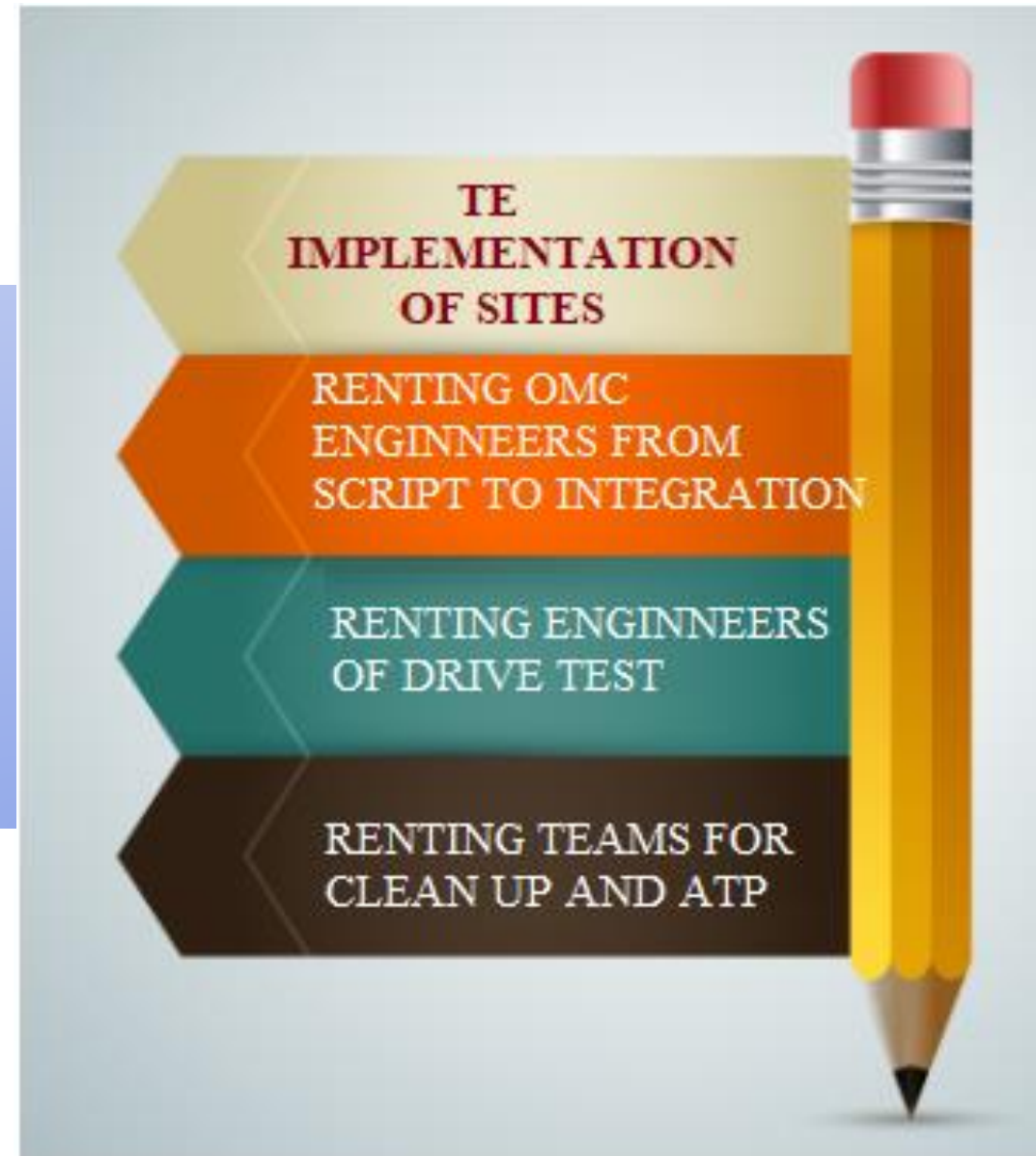
The image features a white background with a decorative border of green leaves. The leaves are scattered around the edges, with a denser cluster in the top right and bottom left corners. In the center, there is a dark green oval with a white border. Inside the oval, the text "ERICSSON PART" is written in a white, bold, sans-serif font.

# ERICSSON PART

# DIFFERENTE ACTIVITIES WITH ERICSSON



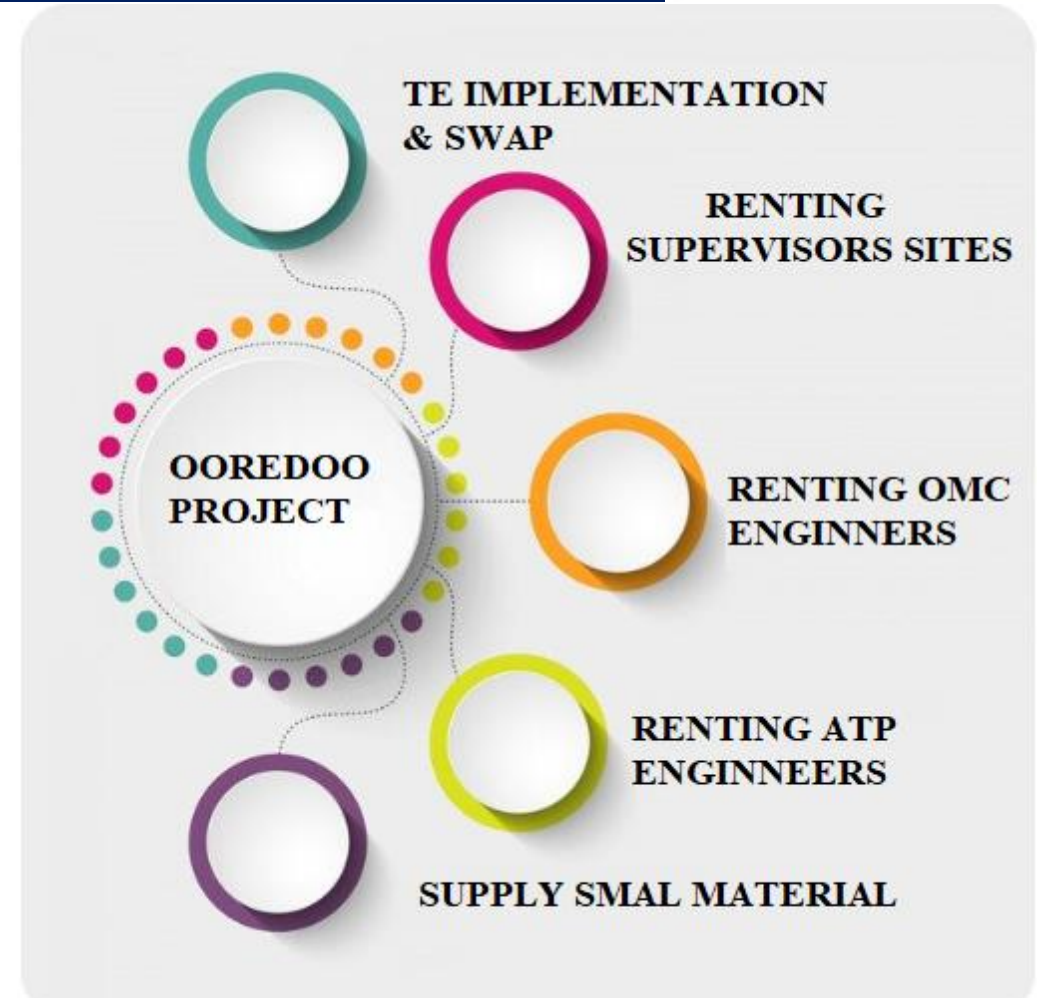
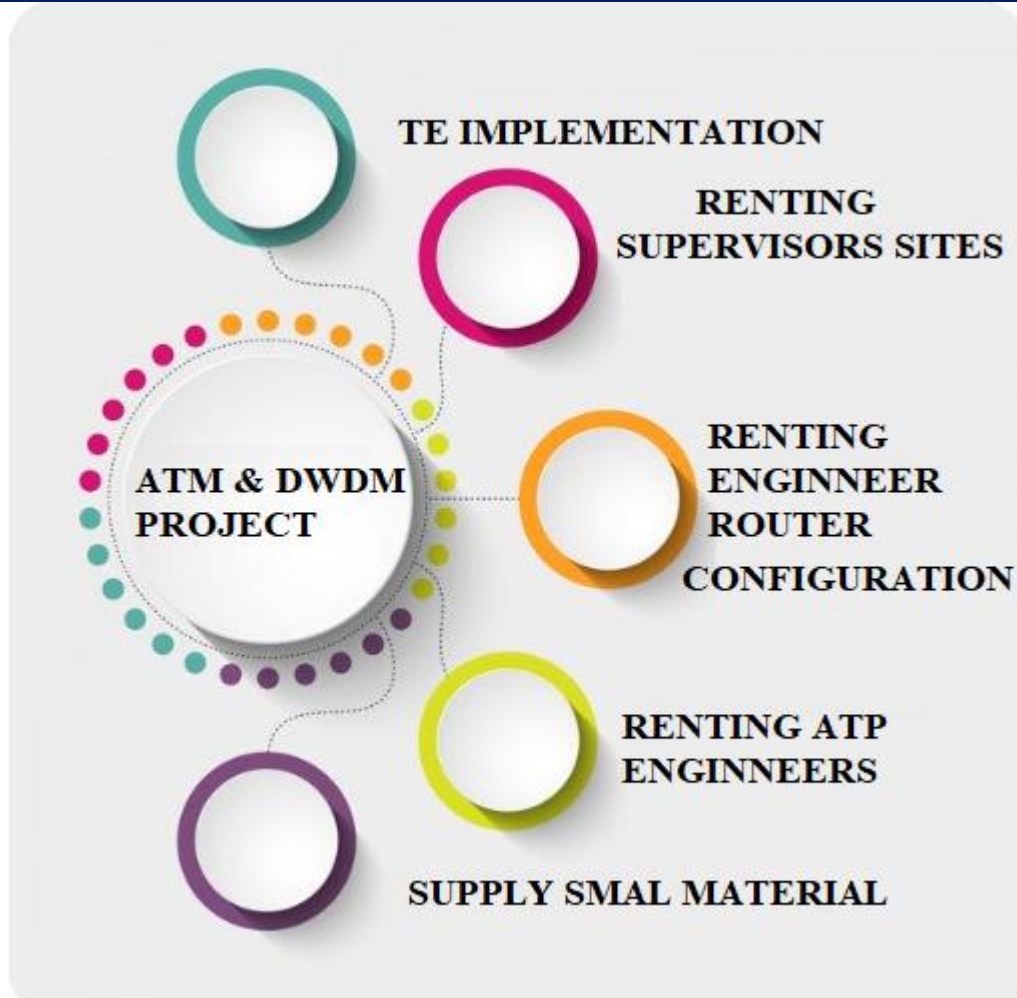
- WE HAVE 8 TEAMS INCLUDING RENTING CLEAN UP AND ATP TEAMS
- WE HAVE ALSO 4 OMC ENGINEERS FOR MW
- WE HAVE ALSO 2 OMC ENGINEERS FOR WL



The image features a white background with a decorative border of green leaves. The leaves are scattered around the edges, with a denser cluster in the top right and bottom left corners. In the center, there is a dark green oval containing the text "ZTE PART" in white, bold, uppercase letters.

ZTE PART

# DIFFERENTE ACTIVITIES WITH ZTE



- WE HAVE 10 TEAMS INCLUDING RENTING CLEAN UP AND ATP TEAMS
- WE HAVE ALSO 2 OMC ENGINEERS FOR MW
- WE HAVE ALSO 1 OMC ENGINEERS FOR WL

The image features a white background with a decorative border of green leaves. The leaves are scattered around the edges, with a denser cluster in the top right and bottom left corners. In the center, there is a dark green oval containing the text "NOKIA PART" in white, bold, uppercase letters.

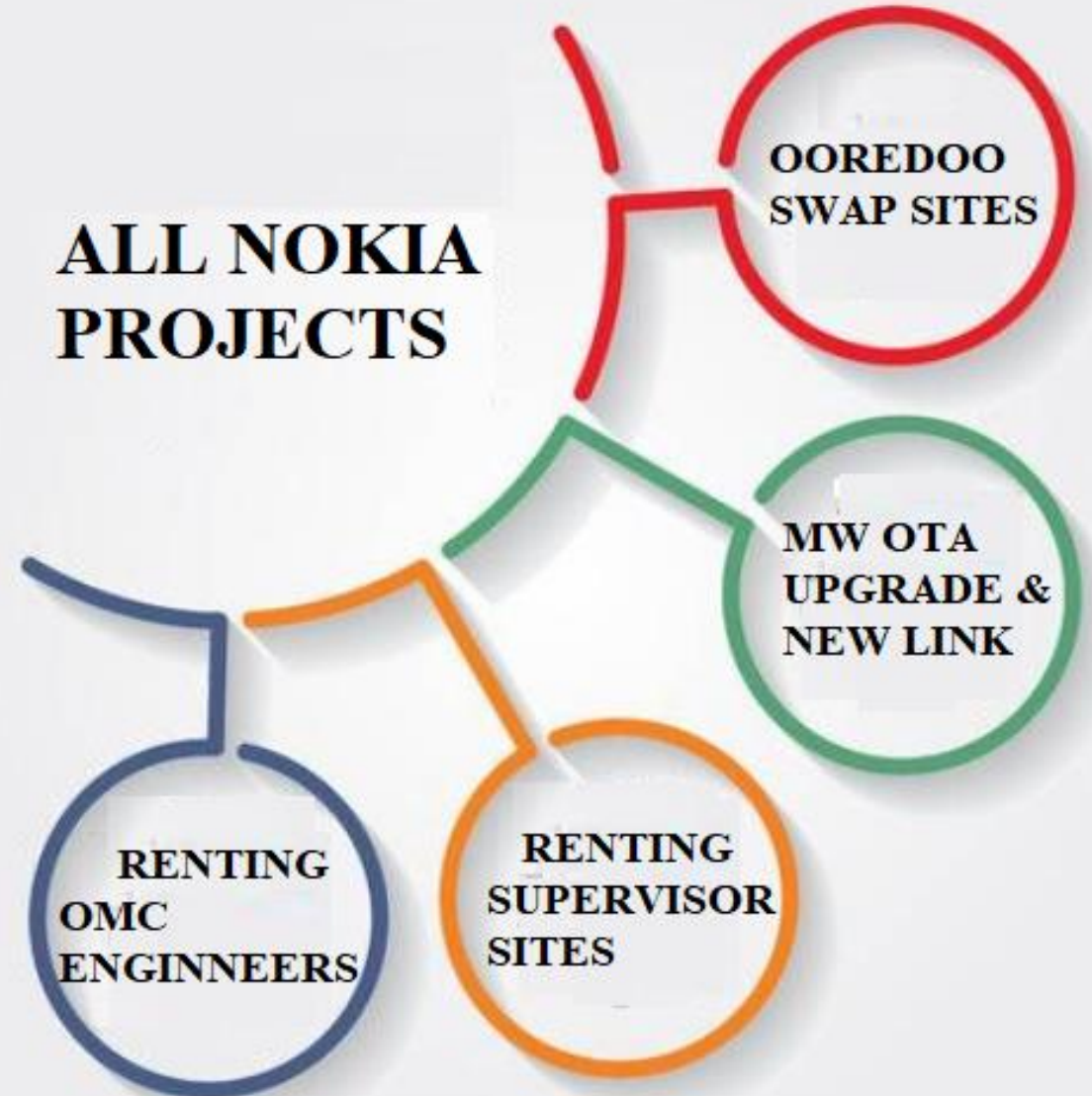
# NOKIA PART

# DIFFERENTE ACTIVITIES WITH NOKIA



- WE HAVE 3 TEAMS FOR SWAP
- WE HAVE 4 TEAMS FOR OTA PROJECT (TRANSMISSION)
- WE HAVE 2 SUPERVISORS SITES
- WE HAVE ALSO 1 OMC ENGINEERS FOR WL

## ALL NOKIA PROJECTS



The image features a white background with a decorative border of green leaves. The leaves are scattered around the edges, with a denser cluster in the top right and bottom left corners. In the center, there is a dark green oval containing the text "OTHER COMPANIES" in white, uppercase, sans-serif font.

OTHER COMPANIES



# OVERVIEW OF OTHER COMPANY



- **SIAEM Transmission company:** we swapped existing transmission and installed the new SIAEM transmission. We provided 4 teams

- **NEC Transmission company:** we installed new SDH links and swapped others. We also rent complete teams for swap. We provided 2 teams for installation and 2 others as renting teams.

- **NETFER company:** we worked with this company as partner in FTTX project. We participate with 6 teams

- **TRITECH company:** we installed Generators in sites with Canopy and Rack of batteries and Air Condition. We provided 4 teams

- **MOTOROLA company:** we installed special antennas with special brackets for TE part. We provided 2 teams

# Together we go Further



List of delivered important projects with all of our clients:

- Installation 2G-3G,BTS -MW & survey (HUAWEI)



Indoor



BTS 3900



BTS 3900 A



Outdoor



M-W ( ODU )

- MIX\_AN & survey (HUAWEI)



- ARMOIRE MSAN



# Together we go Further



Outdoor



Indoor

- Installation Power



- INstallation MPR (Alcatal)
- Optical Type
- Alarms

# Together we go Further



## Supervision Camera INSTALLATION



- Excavation
- Site construction.
- Tower, Masts supply and erection.
- Acceptance.
- Maintenance.

# Together we go Further



- **VEINNE DE NET Factories Presentation**
- **Overview of our three factories**
- **Used Materials and Tools**



# Together we go Further



- Used Materials and Tools



- Work forms of Moles

# Together we go Further



- Armed A2 (MH)



- Armed A3 (MH)



# Together we go Further



- HH (FTTH)



- Normal A2 (FTTH)



- Normal A3 (FTTH)







# Together we go Further

• Fromwork



• Actual Stock



| Type of MH/HH | Quantity |
|---------------|----------|
| HH            | 400      |
| A2            | 100      |
| A3            | 100      |
| A2R           | 70       |
| A3R           | 50       |

| fromwork type | quantity |
|---------------|----------|
| HH            | 100      |
| A2            | 40       |
| A3            | 40       |
| B1            | 3        |
| B2            | 1        |
| A2R           | 15       |
| A3R           | 15       |
| B1R           | 1        |



# Together we go Further

## LAST 3 YEARS TURNOVER

| YEARS | TURNOVER          |
|-------|-------------------|
| 2017  | 25 854 000,00 DZD |
| 2018  | 46 678 000,00 DZD |
| 2019  | 89 456 000,00 DZD |

## FORECASTED 3 NEXT YEARS TURNOVER

| YEARS | TURNOVER           |
|-------|--------------------|
| 2020  | 100 000 000,00 DZD |
| 2021  | 150 000 000,00 DZD |
| 2022  | 190 000 000,00 DZD |



*Together we go Further*

# *Our Clients*



**MOTOROLA**



siae microelettronica



# VEINNE DE NET FORCAST AND OBJECTIF



01

AWARNESS and COMMUNICATION

02

QUALITY and PERCETION

03

SUCCESS and STABILITY

04

LOOKING FORWARD SIGNATURE OF A  
NEW HUAWAI CONTRACT AT FOREIGN

